Female Focus Equity

- Equity portfolio focused on companies with female executive leadership, board diversity or that meet the needs of women in society.
- Diversified portfolio seeks opportunities across all economic sectors
- Rigorous analysis combines the Tradition research process with positive female and diversity characteristics
- □ Tradition experience with management behavior and performance across a wide universe of investment opportunities
- Custom portfolios to meet specific client objectives within the strategy
- Rigorous fundamental research incorporates both financial analysis and screening criteria to assess growth and offers an increased probability of success.

Tradition: A Specialist Boutique Firm

- □ People: Portfolio management team offers 250 years of collective investment experience (31 years on average)
- □ Philosophy: Active, value-oriented
- □ Process: Consistent, repeatable, and risk-management focused
- Performance Consistent strong riskadjusted returns over long-term periods in core strategies
- Portfolio Construction: A solid "core" portfolio holding available in balanced, socially- responsible and tax-efficient mandates

The Case for Gender Lens Investing

Prioritize your Interest with your Investments

- □ Companies seek a return on capital with intentional consideration for diversity
- □ Diverse thinking brings a broad perspective to business models, with consideration for all stakeholders.
- □ A large market opportunity exists for businesses addressing the needs of women in society
- ☐ Investment in companies "doing the right things" based on gender equality factors does not necessarily sacrifice returns.



Female Focus Equity December 2019

Female Focus Equity Portfolio

GROWING UNIVERSE OF INVESTMENT OPPORTUNITIES

- □ Board of Directors composition at least 25% female, or
- □ Female CEO/management leadership, or
- Business focused on women's initiatives

SOCIAL IMPACT INVESTING MAY BE DRIVING CHANGE

- Favorable employee relations contributes to a more productive and engaged workforce
- □ Workforce diversity enables creative thinking and differing perspectives in management and staff
- Engagement with the community enhances customer perceptions

Top Ten Holdings		Portfolio Characteristics (as of 12/31/19)		
			Female	S&P 500
Bank of America	5.1%		Focus	Index
CDW Corp.	4.8%			
Phillips 66	4.3%	Dividend Yield	1.8%	1.8%
Kroger Company	4.0%	3-year Earnings Growth	1 F F0/	11 70/
Accenture	3.9%		15.5%	11.7%
Cisco Systems	3.8%	Price/Earnings Ratio TTM	17x	18.4x
IBM Corp.	3.7%			
JPMorgan Chase	3.6%	WAVG. Mkt. Cap (\$billion)	142.8	291.2
PNC Financial Services	3.4%			
TJX Companies	3.4%	Number of Stocks	36	500

The Tradition Client Experience

- A long-term track record of outperformance relative to benchmark indices and peers
- Consistently high risk-adjusted returns
- Investors have benefitted from:
 - * a repeatable and sustainable research-driven investment process
 - protection during volatile bear market cycles

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